# REPORT ON EXECUTIVE COMPENSATON Domestic Insurers

Ref: Sections 601.42 and 611.63 (4), Wis. Stat.

State of Wisconsin
Office of the Commissioner of Insurance
P. O. Box 7873
Madison, WI 53707-7873

Insurer Name

AMERICAN FAMILY MUTUAL INSURANCE COMPANY

For Calendar Year Ending

December 31, 2006

#### INSTRUCTIONS:

Each Wisconsin domiciled insurer shall file a Report on Executive Compensation as a supplement to the insurer's annual statement, to be filled with the annual statement on or before March 1. The Report on Executive Compensation shall report on the annual compensation of each director, the chief executive officer, and the four most highly paid officers or employes other than the chief executive officer. In addition, report all officers and employes of the insurer whose compensation exceeds specified amounts. Add additional pages as necessary.

Insurers which are part of a group of insurers or other holding company system may file amounts paid to officers and employes in Parts I and III either on a consolidated basis or by allocation to each insurer. The footnote to Part I should note which method is being employed.

Compensation reported shall consist of any and all gross direct and indirect remuneration paid and accrued during the report year for the benefit of an individual director, officer, or employe, and shall include wages, salaries, bonuses, retirement benefits, deferred compensation, commissions, directors fees, retainers, stock grants, gains from the exercise of stock options, and all other forms of personal compensation.

#### Part I Officer and Employe Compensation

Report on the compensation of the chief executive officer, and the four most highly paid officers or employes other than the chief executive officer. In addition, report all other officers or employes based on the following schedule:

Insurer's Current Year-end Capital and Surplus*	Report for any officer or employe whose tot annual compensation is in excess of					
Less than \$200,000,000	\$100,000					
\$200,000,000 to \$400,000,000	\$175,000					
More than \$400,000,000	\$250,000					

<sup>\*</sup> If the report completed on a consolidated basis, use the capital and surplus of the largest insurer in the group.

Name	Principal Position	Salary	Bonus	All Other Compensation	Total
*** See Attached ***					
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Is the reporting insurer a member of a group of insurers or other holding company system? Yes [ No [ ] If yes, does the above amounts represent 1) total gross compensation paid to each individual by or on behalf of all companies which are a part of the group? Yes [ ] an allocation to each insurer? Yes [ ]

Insurer Name	For Calendar Year Ending
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	December 31, 2006

## Part 2 Directors Compensation

Report on the compensation of each director or trustee. Amounts disclosed must include compensation paid and accrued for services on boards and committees as well as any other activity or service, such as consulting agreements.

Name	Principal Position	Salary	Bonus	All Other Compensation	Total
*** See Attached ***					
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1					

## Part 3 Total Compensation

Report the total compensation paid for all directors as a group and the total compensation paid for all officers as a group.

		Salary	Bonus	All Other Compensation	Total
A	Officers	*** See Attache	d ***		
В.	Directors				

Name	Principal Position	Salary	Bonus	Compensation	Total
Pierce, Harvey R	Chairman and Chief Executive Officer	\$ 1,130,477.01	\$ 1,480,727.72	\$ 626,494.58	\$ 3,237,699.31
Anderson, David R	Chairman Elect & President	\$ 793,861.52	\$ 816,423.01	\$ 425,336.47	The second secon
Johnson, John B	Executive Vice President	\$ 461,556.27	\$ 374,716.86	\$ 283,812.86	\$ 1,120,085.99
Moore, Darnell	Executive Vice President	\$ 449,938.58	\$ 375,394.78	\$ 205,209.55	\$ 1,030,542.91
Eldridge, James F	Chief Legal Officer/Secretary	\$ 442,169.17	\$ 370,385.61	\$ 215,613.86	\$ 1,028,168.64
Chvala, Vicki L	Executive Vice President	\$ 394,553.80	\$ 278,597.67	\$ 219,831.09	
Indre,Michael T	District Sales Manager	\$ 175,764.54	\$ 31,828.51	\$ 671,338.58	
Salzwedel, Jack C	President Elect	\$ 405,168.60	\$ 307,130.49	\$ 123,272.25	
Meyer,Alan E	Executive Vice President	\$ 380,769.12	\$ 294,549.24	\$ 127,970.63	
King, Thomas S	Investments Vice President	\$ 372,325.04	\$ 249,606.35	\$ 154,486.97	
Chapman, Byrne W	Information Services Vice President District Sales Manager	\$ 374,400.03 \$ 276,950.22	\$ 251,556.19 \$ 353,538.00	\$ 110,218.79 \$ 61,858.16	
Burke, Jeffrey E Schultz, Daniel R	Chief Financial Officer/Treasurer	\$ 306,246.16	\$ 202,202.67	\$ 144,733.39	
Zwettler, Joseph J	Personal Lines Vice President	\$ 252,246.16	\$ 170,605.96	\$ 188,345.53	The second secon
Gleason, Bradley J	Executive Vice President	\$ 291,184.74	\$ 190,105.10	\$ 106,471.26	A STATE OF THE PARTY OF THE PAR
Alfermann, Donald D	Sales Vice President	\$ 261,938.37	\$ 175,518.14	\$ 149,822.44	
Taarud, Terese A	Claim Vice President	\$ 294,581.99	\$ 197,203.17	\$ 95,058.10	
Duran, Michael R	Sales Vice President	\$ 256,630.83	\$ 169,837.37	\$ 90,768.21	\$ 517,236.41
Afable,Mark V	Claim Vice President	\$ 267,061.49	\$ 169,669.63	\$ 65,499.66	
Bosco,M Jeff	Life/Health Vice President	\$ 260,399.92	\$ 171,049.82	\$ 53,315.49	
Spencer, Christopher S	Legal Vice President	\$ 225,553.90	\$ 153,688.44	\$ 102,559.00	
Rekowski, Jerry G	Commercial Farm/Ranch Vice President	\$ 232,169.24	\$ 149,663.98		\$ 468,850.93
Benusa, Gerry W	Marketing Vice President	\$ 235,488.43	\$ 143,058.65 \$ 143,770.50	\$ 55,672.80	
Fetherston, Richard A Boschulte Jr, Robert D	Public Relations Vice President Financial Services Vice President	\$ 214,245.06 \$ 210,553.75	\$ 143,770.50 \$ 143,095.50	\$ 63,853.66 \$ 67,292.95	
La Veer,Rick L	Sales Vice President	\$ 229,015.45	\$ 140,189.90	\$ 35,184.57	\$ 404,389.92
Steffen, Richard M	Sales Vice President	\$ 229,015.46	\$ 140,189.90	\$ 33,925.09	The second secon
Swalve, Paul W	District Sales Manager	\$ 248,581.59	\$ 38,736.28	\$ 101,522.27	
Conboy, J Keith	District Sales Manager	\$ 238,163.17			\$ 363,838.57
Rosenberg, Karl Martin	District Sales Manager	\$ 252,268.73	\$ 69,382.62	\$ 41,221.62	
Espy,Mark C	District Sales Manager		\$ 60,214.62	\$ 65,343.73	
Siebers,Paulette L	Broker/Dealer Vice President	\$ 198,093.37	\$ 71,819.11	\$ 80,592.34	
Maxwell, Steve G	Human Resources Vice President	\$ 230,478.38		\$ 77,427.68	\$ 345.216.05
Holmen, Thomas O	District Sales Manager		\$ 56,728.77		\$ 333,454.93
Smith, James Z	District Sales Manager	\$ 213,573.15			\$ 328,477.00
Pierce,Steven J	District Sales Manager	\$ 223,806.55			\$ 325,887.34
Willis, Douglas W	District Sales Manager	\$ 232,120.86 \$ 220,547.67		\$ 36,102.52 \$ 41,557.49	\$ 325,746.56 \$ 323,441.69
Knox, John H	District Sales Manager District Sales Manager	\$ 220,547.67 \$ 186,286.98			\$ 322,919.61
Hartman, Mark R Friend, Richard S	District Sales Manager  District Sales Manager		\$ 36,244.56		\$ 322,060.91
Romney, Mark R	District Sales Manager		\$ 85,109.96	\$ 37,102.00	\$ 320,666.50
Hammer, Gary A	District Sales Manager	\$ 224,624.92			\$ 319,433.02
Hunter,Shawn P	District Sales Manager		\$ 58,499.25		\$ 318,075.27
Prien, Henry L	District Sales Manager	\$ 206,248.14		\$ 49,488.32	\$ 315,892.72
White,Richard J	Equity Investment Director	\$ 241,143.95	\$ 18,070.80	\$ 54,347.92	\$ 313,562.66
Jensen, Timothy W	District Sales Manager	\$ 232,635.24			
Van,Charles R	District Sales Manager	\$ 205,355.60		\$ 41,297.29	\$ 301,994.83
Cunningham, Daniel K	Auto Operations Director	\$ 153,085.43			
Mc Coy,W Scott	District Sales Manager	\$ 234,184.48		\$ 34,572.39	The second secon
Hetzel, Timothy J	District Sales Manager	\$ 187,194.16		\$ 51,011.32	
Loper, Dennis J	P & C Loss Reserving Vice President	\$ 229,058.12 \$ 212,372.08		\$ 42,130.62	
Holstein,William H Cossalter,Dennis J	District Sales Manager District Sales Manager	\$ 191,346.64		\$ 27,148.60 \$ 45,217.69	
Jones, Terry R	District Sales Manager	\$ 205,107.85		\$ 32,742.46	
Taylor, Stephen J	District Sales Manager	\$ 215,316.70			\$ 294,299.02
Schroeder, Julie L	District Sales Manager	\$ 194,744.13		\$ 20,368.14	\$ 292,674.79
Lubahn, Michael J	District Sales Manager	\$ 210,727.45		\$ 57,971.25	The second second second second
Hoffman, James M	Regional Legal Associate General Counsel	\$ 184,514.42		\$ 93,015.27	
Riggs, Michael R	District Sales Manager	\$ 204,821.56	\$ 42,888.04		
Smith,Mark A	District Sales Manager		\$ 38,882.53	\$ 35,600.91	\$ 286,657.26
Ikpi,William O	District Sales Manager	\$ 213,041.64			The state of the s
Mc Elroy, Bryan E	District Sales Manager	\$ 168,315.50			
Hannifan, Phillip S	Fixed Income Investments Director		\$ 16,854.63		\$ 284,654.35
Keith, Gladys A	Sales Director	\$ 188,517.98			
Koupal,Peter J	District Sales Manager		\$ 43,542.08		\$ 282,817.56
Butler, Gary D	District Sales Manager	\$ 211,441.70			\$ 281,825.28
Radisewitz, Cary M	District Sales Manager		\$ 60,333.56		\$ 280,126.58
Brynd,Steven R Maloney,Patrick W	Sales Director Sales Director	\$ 203,552.99 \$ 195,297.31			
Christensen, Kelly L	District Sales Manager	\$ 185,415.80			\$ 276,408.57
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Name	Principal Position	100	Salary	搬	Bonus	Cr	ompensation	Total
Thedinga, John W	Sales Director	\$	199,132.63	\$	18,619.95	\$	57,495.63	\$ 275,248.21
Brandl, Michael E	District Sales Manager	\$	196,081.82	\$	39,566.80	\$	39,426.85	\$ 275,075.47
Schraufnagel, Gary M	Sales Director	\$	198,035.55	\$	17,461.67	\$	57,272.81	\$ 272,770.02
Duval, Todd C	District Sales Manager	\$	197,974.81	\$	29,692.50	\$	45,035.01	\$ 272,702.32
Tobin,Richard M	District Sales Manager	\$	171,812.22	\$	52,042.95	\$	48,475.30	\$ 272,330.47
Flynn,Gary P	Sales Director	\$	197,061.81	\$	15,516.64	\$	59,555.24	\$ 272,133.69
Carnine, Robert D	District Sales Manager	\$	184,242.75	\$	27,320.27	\$	58,385.38	\$ 269,948.40
Rogers,Stuart P	District Sales Manager	\$	199,206.42	\$	31,290.45	\$	37,030.47	\$ 267,527.34
Pelusi,Sherrie L	District Sales Manager	\$	168,245.94	\$	72,024.63	\$	26.537.39	\$ 266,807.96
Willard, Kenneth R	District Sales Manager	\$	189,785.74	\$	29,712.65	\$	46,341.90	\$ 265,840.29
McCartan, Bernard T	Regional Legal Associate General Counsel	\$	185,975.91	\$	13,933.19	\$	65,923.94	\$ 265,833.04
Robinson, Douglas R	District Sales Manager	\$	180,528.56	\$	59,784.16	\$	25,038.97	\$ 265,351.69
Lund, Verdell L	District Sales Manager	\$	188,122.01	\$	54,981.04	\$	22,090.78	\$ 265,193.83
Van Dyn Hoven, Larry	District Sales Manager	\$	188,962.08	\$	31,187.36	\$	44,965.60	\$ 265,115.04
Hickman, Julie M	District Sales Manager	\$	218,091,04	\$	14,303.08	\$	32,342.39	\$ 264,736.51
Knapstein, Annette S	Office Administration Vice President	\$	179,161.77	\$	30,543.75	\$	53,828.26	\$ 263,533.78
Fiorelli, Dean M	Expense Control& Financial Sys Director	\$	186,730.48	\$	13,989.79	\$	62,198.93	\$ 262,919.20
Haas,Richard J	Office Administration Senior Vice President	\$	103,501.77	\$	126,363.72	\$	32,514.07	\$ 262,379.56
Powell,Ryan H	Sales Director	\$	183,945.06	\$	14,868.88	\$	63,181.27	\$ 261,995.21
Laczynski, Todd L	District Sales Manager	\$	167,982.23	\$	51,577,16	\$	41,575.09	\$ 261,134.48
Mc Morris, John	District Sales Manager	\$	207,125.16	\$	32,601.98	\$	20,736.74	\$ 260,463.88
Porter, Mary E	District Sales Manager	\$	170,403.46	\$	52,783.72	\$	36,576.46	\$ 259,763.64
Trujillo, Danette M	District Sales Manager	\$	183,544.48	\$	38,387.11	\$	34.397.33	\$ 256.328.92
Sand, Dennis	District Sales Manager	\$	177,679.65	\$	17,511.38	\$	60,421.00	\$ 255,612.03
Manganelli, Charles P	District Sales Manager	\$	200,924.74	\$	30,949.24	\$	23,145.96	\$ 255,019.94
Saponas, George W	District Sales Manager	\$	186,134.72	\$	45,517.68	\$	21,571.52	\$ 253,223.92
Slocum, Rick K	District Sales Manager	\$	176,857.75	\$	32,208.31	\$	43,172.00	\$ 252,238.06
Daigle, Jack A	Sales Director	\$	194,089.61	\$	14,541.72	\$	43,513.58	\$ 252,144.91
Shisler, S.Bryan	District Sales Manager	\$	180,231.81	\$	63,950.44	\$	7,944.85	\$ 252,127.10
Slack,Kenneth R	Claim Legal Associate General Counsel	\$	161,655.70	\$	12,109.18	\$	77,788.90	\$ 251,553.77
Newman, Ann E	Sales Director	\$	160,061.56	\$	13,656,29	\$	76,940.67	\$ 250,658.51

	Principal		As In the Second		AII	Other	
Name	Position	Salary	Во	nus	Comp	ensation	Total
Culver, Craig C	Director	\$45,000.00	\$	_	\$	-	\$45,000.00
Howard, Leslie A	Director	\$46,500.00	\$	-	\$	-	\$46,500.00
Kellner, Ted D	Director	\$46,500.00	\$		\$	-	\$46,500.00
Mohs, Thomas J	Director	\$42,000.00	\$		\$	-	\$42,000.00
Oliver, Walter	Director	\$45,000.00	\$	-	\$		\$45,000.00
Parish, Barbara A	Director	\$45,000.00	\$	-	\$		\$45,000.00
Protsch, Eliot	Director	\$42,000.00	\$	-	\$	-	\$42,000.00
Renk, Richard	Director	\$46,500.00	\$	17.1	\$	- 1	\$46,500.00
Thornton, Jerry S	Director	\$46,500.00	\$	-	\$	-	\$46,500.00
Wiley, John D	Director	\$45,000:00	\$	-	\$		\$45,000.00
Zimbrick, Thomas J	Director	\$46,500.00	\$	-	\$	-	\$46,500.00

Part 3

American Family Insurance Group

# For Year Ended December 31,2006

	Salary	Bonus	All Other Compensation	Total
Officer Totals	\$9,911,843.50	CHOOL AS STATE OF THE PARTY AND ADDRESS OF THE	THE SHALLOWS HANDS TO THIS WALL THE	act college accelling and any series are supplied alto be under the
Director Totals	\$496,500.00			\$496,500.00