

**Sent:** Sunday, May 02, 2010  
**To:** NAAFAwest@comcast.net  
**Subject:** tiers and stike 3

On one hand we are asked to support our overpaid (\$250K+) state director in Chicago Metro with increased production....on the other hand the same State Director meet with us to put us on a Tier System and a 3 Strike Program. He and his management team continue to slap the agency force with 1 hand while using the other hand to beg support so they can meet their "bonus's" .....really>? FYI, our State Director is a failed ACP agent...he never made it as a financed agent. In a meeting with the agency force he is the least accomplished and least successful agent in the room. In fact, it appears Chicago Metro is led by the most failed ACP agents in the company...really?

Ps: Don't you think it would be a good idea to send VIA email the grossly inflated salaries of our "management team"??