

NAAFA RECEIVED, THIS PAST WEEK, THE FOLLOWING RESIGNATION LETTER WRITTEN TO AMFAM. THE AGENT ASKED US TO PUBLISH IT. ONE WONDERS WHERE THE POLICIES WENT WHEN THIS AGENT LEFT WITH ONLY 1632 IN ACTIVE POLICY COUNT... THE RETENTION RATE DOESN'T SEEM TO SUPPORT THE NUMBER OF LOST POLICIES.
10-30-2010

Effective immediately, I due hereby resign my position as "Agent" with American Family Insurance.

I will not continue to work 50+ hours each week, for little to no pay on a monthly basis.

I have watched my income diminish from \$111,579.33 in 2006 (of which I only worked 8 months, due to my hire date.) to \$66,339.60 in 2010 (of which I have worked 9 months.) This is a total loss of 59% of my income. I have taken out \$30,000 worth of loans for nothing more than to still see my agency deteriorate. I have been transferred 1,694 policies and have written 1,991 new business policies from 2006. My retention is currently at 84.29% and my OSAT is at 9.64 for overall satisfaction with Agent. Now, I don't know what all that actually means to American Family, but all it means to me is a bunch of numbers which proves I have done exactly what I had been hired to do, and that's to service and maintain policies for a company which does not appreciate a good agent.

I came to American Family excited and healthy. I am now leaving with stomach ulcers, tumors on my legs from sitting all day, a weight gain of 30 pounds, and anxiety.

Sincerely,

Ivonne Clark