

Dear NAAFA,

I was just on the NAAFA website reading the most recent President's Corner articles. Even though American Family has put me and my family through hell since I quit, I still would do it again in a heartbeat. If the AMFAM agents could experience life as an Independent Agent and a "true independent contractor" for just a month, you would see an exodus of agents leaving American Family that would be unbelievable.

When I read these articles, I really begin to realize how much I appreciate *not* doing reports and dealing with an arrogant DM anymore. The funniest thing to me is that in the past year I have written more life insurance *by accident* than I ever wrote *on purpose* with AMFAM. I just figured up my life premium for the past year and I would have made Life Diamond easily with that volume with American Family, but I never made Life Diamond in over 25 years. I think that is hilarious. That just goes to show what you can do with competitive rates. The 85% first year commission compared to AMFAM's 25% doesn't hurt either. I can truthfully say that I write 95% of the P & C business I quote, including non-American Family policyholders, and that's only because the other 5% I don't want! And, oh, by the way, these are with A+ and A++ rated companies!

Finally, I am a "happy and truly independent" agent!

(Name withheld by request.)